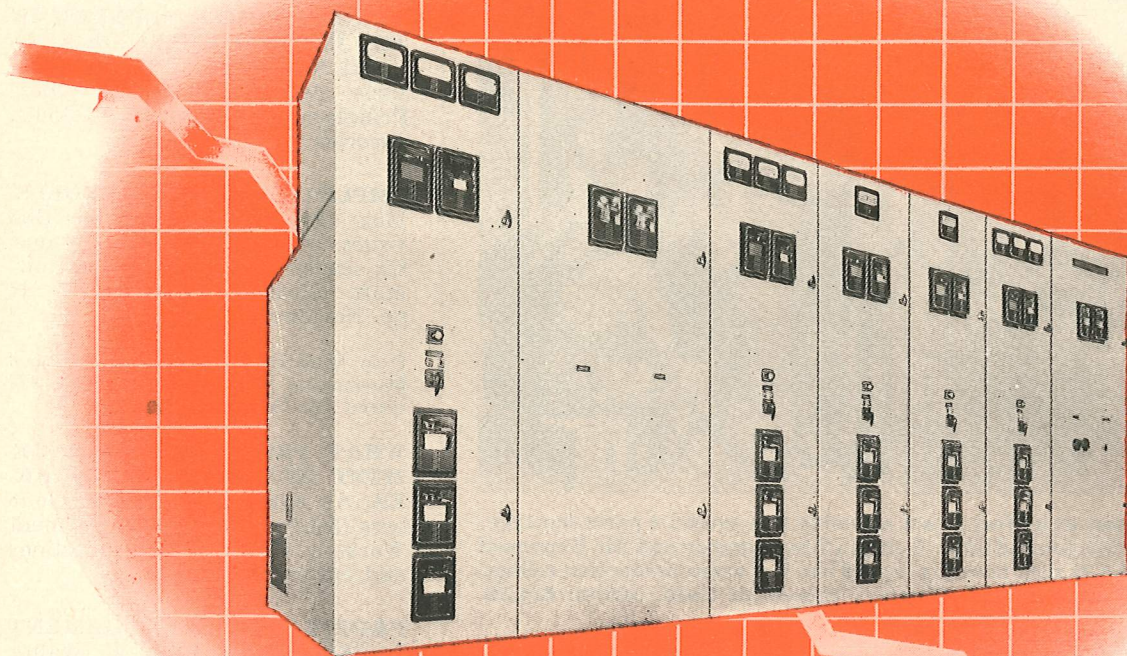


YOU CAN BE SURE.. IF IT'S
Westinghouse



IT'S STANDARDIZED

... to slash your capital and maintenance costs!

The decision to standardize Westinghouse Metal-Clad Switchgear came easy. We would benefit, of course. But *you*—our customer—stood to gain the most! Specifically . . .

A permanent curb on capital and maintenance costs! Here's why:

Complete standardization of Metal-Clad Switchgear permits use of manufacturing methods that are reflected in higher product quality . . . in lower product cost. This means *lower capital investment for you* . . . now, or in the future, when additional equipment or replacements become necessary.

Just as important, *standardization* has enabled us to build into *every* switchgear unit the features that have proved most effective in improving

switchgear performance . . . in holding maintenance costs to a minimum.

Reducing your costs is good cause for *standardization*. But *standardized* Westinghouse Switchgear offers you even more . . . benefits you'll enjoy from initial switchgear planning to its final day of operation.

Want the complete story? Write for Booklet B-4016. Address: Westinghouse Electric Corporation, P. O. Box 868, Pittsburgh 30, Pennsylvania.

J-60727

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**UNITIZED
METAL-CLAD
SWITCHGEAR**

